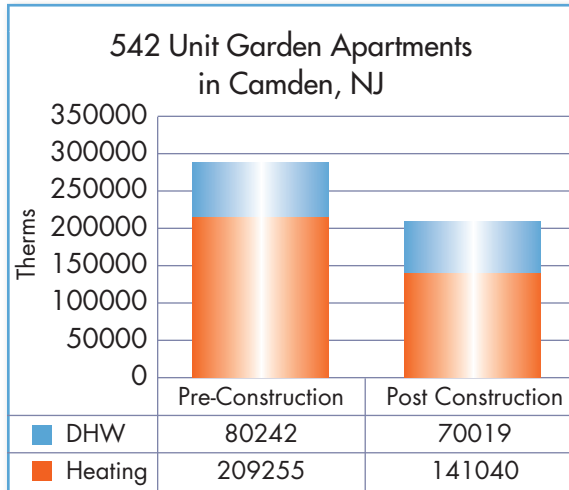


“ We are very happy with the results of the energy retrofit project that was managed by MaGrann Associates. The savings we are realizing are better than expected, and we now have a better building. We will be working with MaGrann on our next project. ”

— Sam Leone, Project Director, Conifer Realty LLC

Pre vs. Post eGUARANTEE™



Measures Implemented:

- Boiler replacements with indirect-fired domestic hot water system
- Install air conditioner covers
- Spray foam floor over crawlspaces
- Install 1.5 gpm faucet aerators

Predicted Gas Savings: 27%

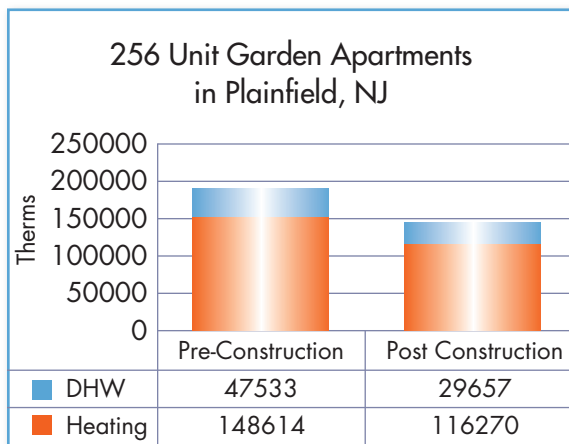
Gas Savings Achieved: 27%

Annual Savings* per Apartment: \$141

Total Annual Savings: \$76,320

Reduction in Carbon Emissions:
856,000 lbs CO₂

Equivalent to the amount of carbon stored in 10,056 trees grown for 10 years



Measures Implemented:

- Domestic hot water heater circulation controls
- Air seal and insulate attic
- Spray foam crawlspaces and insulate DHW piping

Predicted Gas Savings: 15%

Gas Savings Achieved: 26%

Annual Savings* per Apartment: \$214

Total Annual Savings: \$54,740

Reduction in Carbon Emissions:
553,600 lbs CO₂

Equivalent to the amount of carbon stored in 6,438 trees grown for 10 years

*Savings based on utility rate at time of audit report. Utility data was normalized using the thirty-year temperature average and daily heating degree days (HDD), a measure of how cool the outside temperature is for the region.

MaGrann Associates

eGUARANTEE™

If your multifamily building has centralized heating, cooling and/or water heating, we'll guide you every step of the way toward capital improvements and **GUARANTEE** the return on your investments. Improve your bottom line with key utility conservation measures through MaGrann Associates' new eGUARANTEE program.

IMPROVE your net operating income!

ACCESS a funding source for capital improvements!

INCREASE your property value!

TURN wasted utilities into revenue streams!



Learn More Now! Call or Email Us:

1-888-MAGRANN

eGUARANTEE@MaGrann.com



1. Preliminary Assessment Report

We start with a free utility bill analysis, interview and physical inspection of your multifamily property to develop your *Opportunity Assessment Report*. This identifies potential energy and water savings you may be able to achieve.



4. Financing through SEF and TRF

We'll help you take advantage of available financing from one of the region's most experienced energy efficiency lenders – the Sustainable Energy Fund (SEF) or The Reinvestment Fund (TRF).

2. Whole Building Retrofit Analysis

If the preliminary assessment reveals substantial savings opportunities, MaGrann Associates will perform an in-depth *eGUARANTEE Whole Building Retrofit Analysis*. This investment-grade analysis will describe in detail one or more packages of energy and water saving measures, plus all costs and savings for each.



5. Guaranteed Savings

Your *Energy Retrofit Project Agreement* guarantees that for the first two years after project completion, if your actual annual energy and/or water savings do not exceed project financing costs, MaGrann Associates will pay you the difference!



3. Turnkey Design, Specifications and Construction Management

Once you decide which measure(s) to implement, MaGrann Associates will coordinate and manage the project on your behalf – from design to completion, plus post-project monitoring.

Learn More Now! Call or Email Us:

1-888-MAGRANN

eGUARANTEE@MaGrann.com

